

# KATABAMI

## Katabami Kogyo Co., Ltd.

<https://www.katabami.co.jp/>

### District Offices

**Headquarters:** Toraya No. 2 Building, 1-5-8 Motoakasaka, Minato-ku, Tokyo, 107-8638 tel: 03-5413-8100 (main); fax: 03-5413-8109

**Shakubetsu District Office (Forest Management)**  
Shakubetsu, Onbetsu-cho, Kushiro-shi, Hokkaido, 088-0133  
tel: 01547-6-2212; fax: 01547-6-2212

**Sapporo District Office**  
Sapporo Mitsui JP Building (10F)  
4-1-3 Kita-ni-jo-nishi, Chuo-ku, Sapporo-shi, 060-0002  
tel: 011-231-5186; fax: 011-231-7663

**Tohoku District Office**  
Futsuka-machi Kajima Building (6F)  
2-15 Futsuka-machi, Aoba-ku, Sendai-shi, 980-0802  
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**Yokohama District Office**  
Yokohama Bashamichi Building (8F)  
4-55 Ota-machi, Naka-ku, Yokohama-shi, 231-0011  
tel: 045-641-9576; fax: 045-641-9579

**Nagoya District Office (located in the Kajima Corporation Chubu Office)**  
2-14 Shinsakae-machi, Naka-ku, Nagoya-shi, 460-0004  
tel: 052-961-8491; fax: 052-961-7199

**Osaka District Office**  
Maruito OBP Building (12F)  
2-2-22 Shiromi, Chuo-ku, Osaka-shi, 540-0001  
tel: 06-6946-7518; fax: 06-6946-7519

**Hiroshima District Office**  
Hiroshima East Building (10F)  
1-3-53 Dan-bara-minami, Minami-ku, Hiroshima-shi, 732-0814  
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**Kyushu District Office**  
(located in the Kajima Corporation Kyushu Office)  
3-12-10 Hakata Eki Mae, Hakata-ku, Fukuoka-shi, 812-0011  
tel: 092-472-1817; fax: 092-472-3216



# A thank-you is our strength.

Our source of power is being needed by someone and being appreciated.  
As a member of the Kajima Group,  
we continually stand in the shoes of our clients.  
In order to always maintain our partnership with everyone,...

## Message from the President

With Forestry Management Division of Kajima Corporation (Kajima Gumi at that time) as its foundation, Katabami Kogyo, the first affiliate of Kajima Corporation, was established in 1941 to also run the insurance agent operations. The name of the company has its origins in the ken-katabami (sword and creeping wood sorrel) crest of the head of the Kajima family. Since the founding of the company, we have worked to preserve the environment and develop pleasant living environments through our forest management and greenification landscaping operations. In addition, we help to transform the various risks lurking in people's lives into peace of mind through our insurance agent operations.



**Katabami Kogyo Co., Ltd.**

**Hironobu Takano**  
President and  
Representative Director

The Kajima Group, centered on Kajima Corporation, is composed of various subsidiaries and affiliated companies and has expanded its various operations including civil engineering, construction, real estate, and financial operations, both in Japan and overseas.

## Our work



### A peaceful life Greenification Landscaping Division

#### **[Greenification landscaping operations]**

These operations include introducing and maintaining greenery at sites such as buildings, apartment complexes, and city streets and landscaping at facilities such as parks and gardens. We are also active in environmental fields such as creating biotopes, spaces shared with wild life.

#### **[Forest management operations]**

We manage around 6,100 hectares of forests in twelve prefectures. As the destruction of forests has become a problem in Japan, we have systematically undertaken various activities including managing and maintaining man-made forests and improving the quality of broadleaf forests. Our goal is to create forests taking into consideration various aspects including growing and producing quality wood, the public nature of forests, and biodiversity.



### Worry-free life Insurance Division

#### **[Casualty insurance operations]**

Insurance professionals with firm knowledge and rich experience analyze the lives of clients and corporate business risks from various perspectives and propose the most appropriate insurance from a diverse lineup of products.

#### **[Life insurance operations]**

It is important that people prepare for the various stages of their ever-changing lives. We take the time necessary to properly handle clients and propose the most appropriate products for their long-term life plan.

## Corporate History

1902

### **Origin of Katabami Kogyo's business**

The origins of the company's business stretch far into the past, back to 1902, Kajima Corporation (Kajima Gumi at that time), the parent organization of Katabami Kogyo, established a branch office in the undeveloped Shakubetsu Village of Hokkaido as one part of its business, fully launching its forest management operations.

1941

### **Katabami Trading established**

In May 1941, the Forest Department of Kajima Construction was spun off, forming Kajima Construction's first affiliated company, whose core operations were forest management and casualty insurance sales.

1944

### **Company name changed to Katabami Kogyo**

1973

### **Launched greenification landscaping operations**

During the 1970s, Japan underwent rapid urbanization and industrialization, which led to problems such as pollution and labor shortages, and focus fell on the environmental benefits of trees. Katabami Kogyo launched its greenification landscaping operation in 1973 making use of its abundant experience and knowledge built up by managing forests.

1981

### **Introduced casualty insurance check-off system (pay deduction system)**

In order to manage its growing number of policies, Katabami Kogyo was the first company in the Japanese insurance agent industry to make use of computers—introducing them into its life insurance operations in 1979 and casualty insurance operations in 1981. This improved the efficiency of policy management.

1991

### **Fifty-year anniversary of its foundation**

As the end of the twentieth century approached, information technology rapidly advanced and spread amidst the rapid progression of internationalization. Focus fell on issues such as global warming, environmental destruction, and abnormal weather; responding to more diverse and extensive risks and protecting the environment became important new issues, and the importance of the company, which is involved in both greenification and insurance, increased. At that time, the company celebrated the fifty-year anniversary of its establishment.

2002

### **Hundred-year anniversary of Shakubetsu Forest**

Having continually protected Shakubetsu Forest in Hokkaido, the birthplace of the company's operations, the company celebrated the hundred-year anniversary of these efforts.

2016

### **Seventy five-year anniversary of its foundation**



In line with the idea of creating peaceful spaces, developing beautiful cityscapes, and helping the environment, we contribute to the development of more pleasant living environments.

## Qualifications possessed by employees:

- Tree doctor (6 employees)
- Class 1 landscape gardening management technician (25 employees)
- Class 1 civil engineering management technician (13 employees)
- Plant foundation diagnostician (5 employees)
- Road-side tree diagnostician (3 employees)
- Forestry technician (3 employees), etc.

(as of January, 2020)

## Greenification landscaping/exterior construction

We provide peaceful spaces overflowing with greenery through our planting/development projects for spaces such as buildings, condominiums, parks, and city streets. In addition, we build atriums and biotopes, create green walls, and introduce rooftop greenery, which are drawing attention as a way to combat the heat-island effect.

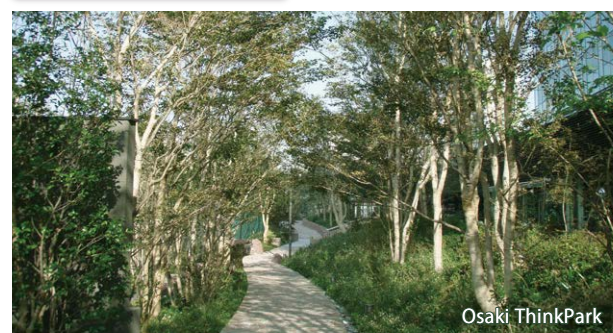
## Rooftop greenification project



Azabu Green Terrace Layered-step Garden

11th Competition for Specialized Greening Technology for Rooftops and Wall Facings  
Rooftops Greening Category, Minister of the Environment Award (2012)

## Exterior planting project



Osaki ThinkPark

## Interior greenification



Kajima KI Building

## Planting, maintenance, and management

We provide quality care for plants such as trees located at homes, hotels, on the roadside, or in interior gardens, maintain environments overflowing with greenery, and manage areas by taking into consideration the view.



Trees located on the grounds of Eiheiji Temple

## Tree diagnosis

We conduct health exams of trees, which contributes to the early detection of problems such as decay and withering roots, create diagnosis charts, and take appropriate steps.

## Large-diameter-tree transplants

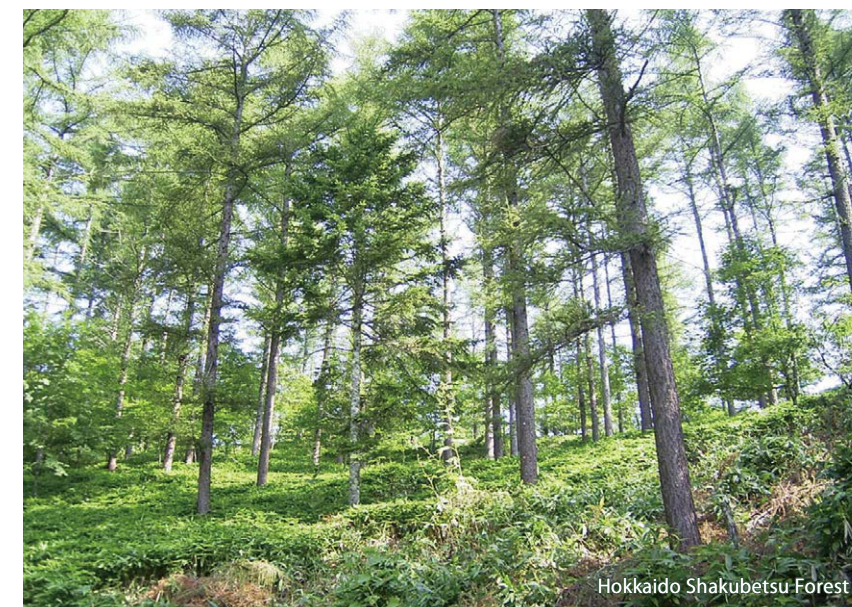
We also transplant trees that need to be moved for any of various reasons such as development projects. For large diameter trees, the transplanting process, including preparations, can take almost one year. We handle all aspects—from pre-transplant inspections to preparations, transplant and management after transplant.



Transplant of large plane tree at Shibaura Institute of Technology

## Forest management

We manage and care for around 6,100 hectares of forests throughout Japan. In addition to maintaining biodiversity through the preservation of both man-made and natural forests, we cooperate and work with the Offset Credit (J-VER) Scheme in order to further promote activities to reduce emissions and absorb the greenhouse gas CO<sub>2</sub>.



Hokkaido Shakubetsu Forest



Seizogauchi Forest in Miyazaki Prefecture

■ 540-hectare forest located in northern Miyazaki Prefecture  
Forests have a strong ability to absorb CO<sub>2</sub>, and thinning man-made conifer tree forests of cedars and cypresses improves their ability to do so. This was the first J-VER registered project undertaken by Kajima.

## Renting greenery and providing special greenery and materials

## Renting decorative greenery

We rent interior greenery to help create relaxing spaces in offices and commercial facilities.  
We also provide decorative pieces for gardens that incorporate seasonal flowers.



Conceptual image

Office



Conceptual image

Commercial facilities



Seasonal flower planter

## Greenification technology and materials sales

We actively introduce new technologies such as rooftop greenification and green walls, which are effective environmental countermeasures to combat the heat-island effect. Through Kajima Construction's development projects such as the ever-cool garden, we provide support for research and construction technology.



Ever-cool garden

The water content of soil can be reduced by storing water beneath the soil, and by maintaining the amount of transpiration, this system is highly effective for alleviating the heat-island effect.



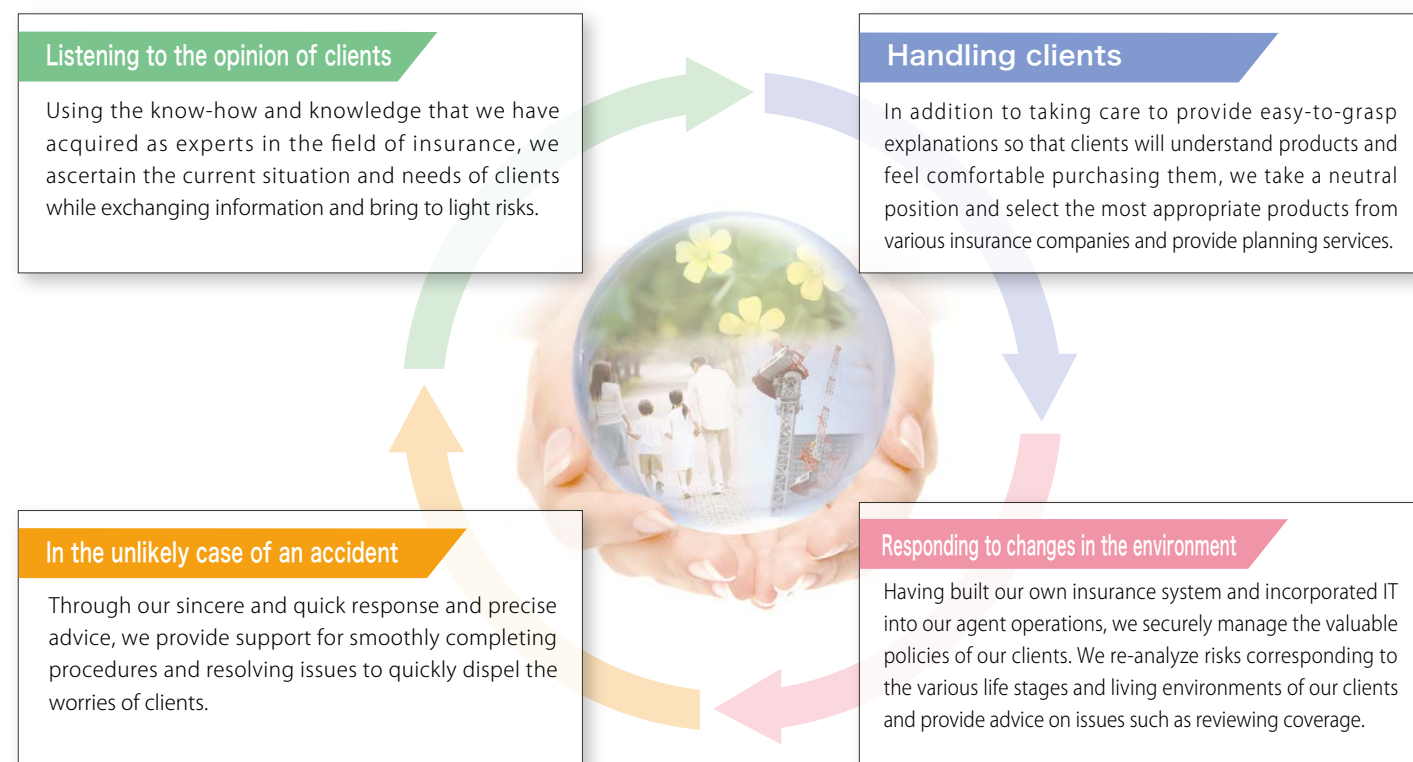
Green panel

This green wall panel provides freedom in design and layout.



As a partner to clients, we provide peace of mind through quality service that only insurance agents can provide.

## What we do — thinking of your peace of mind with you



## Full service — providing various services including consulting, handling procedures, and responding to accidents for all types of insurance

### One-stop insurance services

Taking the time to properly handle clients, we precisely ascertain risks they face and propose the necessary insurance that is not bound by the framework of casualty and life insurance. Clients can entrust their policies to us since we carefully manage policies so that there is always sufficient coverage. If something happens, we help clients submit claims and provide worry-free support.

### Making risks that need to be insured against visible

We quickly provide clients with a list of policies they have purchased and a risk map based on these purchases. This makes it possible for clients to see their coverage at a glance.

### Peace of mind that only a specialized agent can provide

As a group of experts in the insurance agent field, we provide consulting services that make use of our many-years of experience and abundant knowledge.

### Eight offices throughout Japan

Our network of offices, including the Tokyo headquarters, stretches from Hokkaido to Kyushu, and through this network, we provide support everywhere and anytime so that clients need not worry.

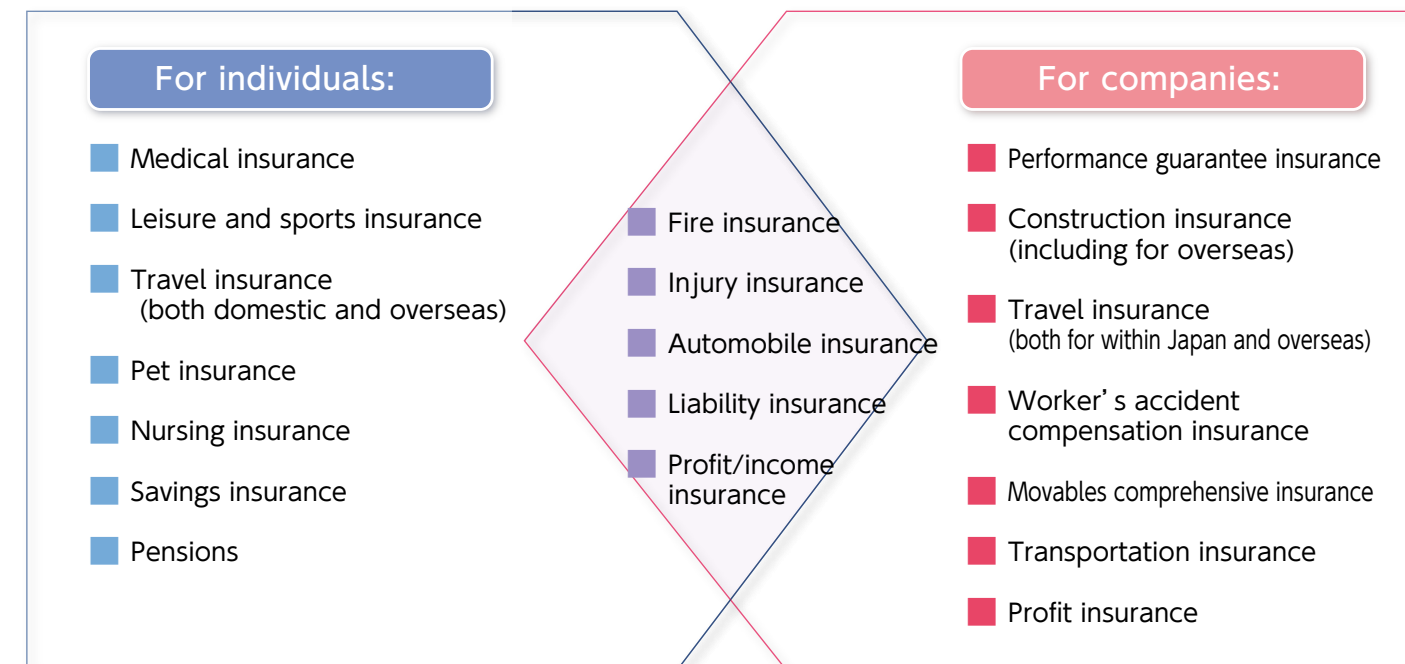
### Insurance education

We hold insurance advising seminars so clients can prepare for the various stages of their life, distribute email magazines, and hold classes on money management.

### Support from a neutral perspective

We strive to provide impartial advice and proper support from the perspective of our clients. We explain in easy-to-understand terms the content of insurance products from multiple insurance companies and clearly indicate their weak points.

## Wide-range of insurance products — depending on the risks you face



### Main underwriting insurance companies

#### Casualty insurance:

Aioi Nissay Dowa Insurance Co., Ltd.  
Mitsui Sumitomo Insurance Co., Ltd.  
Tokio Marine & Nichido Fire Insurance Co., Ltd.  
Sompo Japan Insurance Inc.  
Nisshin Fire & Marine Insurance Co., Ltd.  
Secom General Insurance Co., Ltd.  
AIG General Insurance Co., Ltd., and others

#### Life insurance:

Tokio Marine & Nichido Life Insurance Co., Ltd.  
Sony Life Insurance Co., Ltd.  
Sompo Himawari Life Insurance Inc.  
MetLife Insurance KK.  
Aflac Life Insurance Japan Ltd.  
ORIX Life Insurance Corporation.  
Mitsui Sumitomo Aioi Life Insurance Co., Ltd., and others

### Role of the insurance agent

As a pipeline between the client and insurance company, an insurance agent proposes the most appropriate insurance. If the client experiences a disaster or accident, the agent promptly responds, gives proper advice, and provides support for smoothly completing procedures.

